



Kam's Mortgage Monthly

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What's the opposite of a bad decision?

This column is dedicated to a simple concept; we don't always stop to think before we act and the consequences can be disastrous. Or they can simply be bad.

A few years back, an acquaintance of mine told me about a sure fire, can't miss, total goldmine of a stock. Well, I was so excited to be in on the ground floor of such an opportunity, I rushed home to tell my wife, Michelle, all about it. For those of you who know me, you know I can easily get excited about an idea. Michelle, on the other hand, is the more practical one out of the two of us. After all, she's an accountant; they're supposed to be practical. Anyways, she listened at first and posed a few questions, at which point I said something like, "it's a great opportunity, we don't want to miss, you need to see the big picture, this could be the next Yahoo". Anyways, she knew that at this point, there was little that was going to deter me from doing this, so reluctantly she agreed! So how did my "sure fire" stock do? Well, let's just say that I'm sure one day I'll break even out of it, I think! To this day, I sometimes think of all of things that I could have done differently. For one, I could have really thought long and hard about the person who brought me this opportunity, and in hindsight, this guy couldn't pick a winner in a one horse race. I could have just slowed down and done some further research and really looked into it. I could have invested less. Anyways, the list goes on and on, but ultimately, I could have listened to Michelle. But as often is the case, we sometimes do our best thinking after the event, with the consequences, instead of before, when we can still change the outcome.

How's your credit? Have you missed some payments, gotten back at a retailer for something they did to you that you won't pay for? Or did you just ran out of money before you ran out of bills and decided to put off paying just a few bills? What are the consequences of these decisions on your life today? If you're a homeowner is there a way to prevent this from happening to you?

([Click here](#) to view a mini booklet that explains how to understand your credit score and credit report, that I've just added to my website)

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bad decision?](#)*

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Something
to
Ponder

*"Trust isn't easy to
build,
just easy to lose"*

Kam Brar

What's the opposite of a bad decision, continued...

What about your RRSP program? Do you put in enough to get the maximum rebate or do you find that you're just a bit short so you put in very little or none at all, leaving the government off the hook for having to issue you a refund? Will you actually be able to retire one day or are you going to be one of those who're going to be asking "do you want fries with that", when you're 75? If you're a homeowner there is a way to take advantage of the governments offer!

Are you one of those Canadians who are barely able to handle their monthly payments? So what do you think will happen to you when you encounter some sudden or unexpected expenses. Of course you will just dip into your reserves that you have put aside for such an emergency, right? No, well you're not alone in fact most Canadians do not have sufficient reserves, put away for such emergencies, and unfortunately the consequences can and often are devastating. For those of you that are homeowner what if I told you there was a way to avoid being devastated by what life throws our way, would you listen?

Well here it is, the answer to these and many other problems, equity in your home! A bold statement? Not really! Having equity in your home is like having access to your very own private bank. And unlike most banks this one is there just to help you get ahead. Now building up this bank is both quite simple and hard. The simple part is making the right decisions and the hard part is making the effort to learn about them and then having both the self restraint and discipline to stick with these decisions. Some examples of these simple decisions are taking shorter amortizations on your mortgage. Putting in the effort to make extra payments whenever it's possible and making sure the timing of these maximizes the benefits to you. It's making sure that you're cash flow is maximized to give your finances the greatest boost. Now the best part of building up this bank is that the real estate market does a lot of the work for you, I know the real estate market has slowed somewhat and is less likely to increase at previous rates (so the news tells us daily), and in fact, it might fall in some places, but if you've gotten into this market anytime in the past ten years, you're bank has grown. Now for those of you saying "hey I just recently got into the market, how am I going to be able to build this equity if the market slows" Well I'm here to tell you that if you follow just a few of the ideas I've discussed above you can have equity in your house at any time, in any part of the real estate or business cycle, if you truly want to. Once you start building equity, it becomes a mission, and eventually a house without a mortgage and a very sizable bank to build more wealth from.

I can see some of you out there are a bit confused about what I've just said, on one hand I'm saying build equity and on the other hand I'm proposing taking equity out of your home to solve some of these problems. I think that if you sit down and study the results of my suggestions, you will see that your cash flow will actually increase and you will be able to tackle things far easier. Plus you will quickly discover that reserves are really the key, to getting further in the long run!

Once you are on your way, you will know the answer to the question in the title: there isn't one because you will have made sure that all your financial decisions are good ones!

The Choice

A woman came out of her house and saw three old men with long white beards sitting in her front yard. She did not recognize them. She said, "I don't think I know you, but you must be hungry. Please come in and have something to eat." "Is the man of the house home?" they asked. "No," she said, "he's out." "Then we cannot come in," they replied.

In the evening when her husband came home, she told him what had happened. "Go tell them I am home and invite them in!" The woman went out and invited the men in. "We do not go into a house together," they replied. "Why is that?" she wanted to know. One of the old men explained, "His name is Wealth," he said pointing to one of his friends, and said, pointing to another one, "He is Success, and I am Love." Then he added, "Now go in and discuss with your husband which one of us you want in your home."

The woman went in and told her husband what was said. Her husband was overjoyed. "How nice!" he said. "Since that is the case, let us invite Wealth. Let him come in and fill our home with wealth!" His wife disagreed. "My dear, why don't we invite Success?" Their daughter-in-law was listening from another corner of the house. She jumped in with her own suggestion: "Would it not be better to invite Love? Our home will then be filled with love!" "Let us heed our daughter-in-law's advice," said the husband to his wife. "Go out and invite Love to be our guest."

The woman went out and asked the three old men, "Which one of you is Love? Please come in and be our guest." Love got up and started walking toward the house. The other two also got up and followed him. Surprised, the woman asked Wealth and Success: "I only invited Love, why are you coming in?" The old men replied together: "If you had invited Wealth or Success, the other two of us would have stayed out, but since you invited Love, wherever he goes, we go with him. Wherever there is Love, there is Wealth and Success!!!"

Referrals

Your referrals are always welcome, so if you can think of someone who may benefit from my services please send me an e-mail to kam.brar@vericoselect.com or call me at **250-686-4246**.

Never dealt with me, not sure what kind of service you're going to get? [click here](#) to see what some of my clients have to say!

Website Update — www.kamthemortgageman.com

- Added a report titled Understanding Your Credit Report and Credit Score on the website, [click here](#) to view

If you have any questions or comments please contact Kam at kam.brar@vericoselect.com or visit www.kamthemortgageman.com